



.....15 Years and still rolling.....

Open MIC is open for anyone.

9:00: AM Pacific Thursday 800 504-8071 Code is 2554567

IF YOU WOULD LIKE TO FIND OUT MORE ABOUT US

CALL OR EMAIL

ANTHONY OWEN

888-74**AGENT** (24368)

tony@annuityagentsalliance.com

OR VISIT OUR WEBSITE



Annuity | **Agent's Alliance**
Real Help From Real Agents.

CPA Alliance Program

Why:

1. CPA's are one the most respected and trusted professionals in practice today.
2. The influence they have on their clientele's financial decisions is truly incredible.
3. When you learn to align yourself with a CPA in a mutually beneficial alliance, you create a recurring stream of warm, highly qualified referrals.
4. Those referrals can be a substantial addition to your business' bottom line.

What:

1. This is NOT another time-consuming income tax preparation program
2. This does not create busy-work for either you or the CPA
3. This is a program that educates CPA's on the true benefits and advantages of annuities.
4. This is NOT a recurring monthly expense, in fact, once per year is sufficient.

How:

1. An astounding 80% of CPAs know NOTHING about annuities.
2. Our program introduces CPAs to annuities by providing something they all need—CE Credits.
3. Over 22,000 CPAs have attended these events nationwide to obtain 4 hours of free CE Credits.
4. What is the topic: Annuities
5. This strategy has been in use for the past 13 years and has opened the doors for a countless number of annuity sales.

Results:

1. The average attendance is 35 CPAs per event.
2. Most are blown away with our presenter and presentation on annuities
3. Around 50% of them want to make an appointment to buy one for themselves.
4. Several will be intrigued by the income opportunity of partnering with you and will want to schedule an appointment.

Because of a CPA Program workshop, I was able to build a strong relationship with a local CPA. He later sent me three new clients, one of which put \$1 million into a fixed annuity.

Stephen D., Indiana

Close:

1. Our presenter understands the nature of your annuity business
2. He presents you in a very favorable light
3. He plants the seed for partnering with you
4. He is qualified and certified to provide CE Credits in 46 states
5. Call your Advisor Consultant at FAIM for more details.

David Martinez | Regional Vice President

Introducing the CPA Alliance Program

A proven, turn-key system that creates new partnerships with CPAs in your community

Our professional speaker provides four hours of Continuing Professional Education for CPAs all about indexed annuities and positions YOU as the expert!

If you've ever thought about a partnership with a CPA (and really, who hasn't?) and what it could do for your business, NOW is the time! Every agent knows that a client's CPA is THE most trusted advisor, let us unlock the opportunities for YOU!

You'll be amazed to learn that 80% of CPAs know NOTHING about indexed annuities! Attendees are blown away with our presentation and **50% of them want an appointment with the agent to buy an annuity for themselves!**

Why do other 'CPA networking systems' fail? Easy! They fail to provide REAL value for the CPA and do not take the time to educate them on annuities!

We hold the key to building successful relationships with CPAs for agents and we can do the same for you!



***Let us host a CPA alliance workshop on your behalf...
...and watch your indexed annuity business explode!***

TURN-KEY PROGRAM



To get the relationship started we will organize a workshop for CPAs in your area, provide a featured speaker and then introduce you and your services – all you have to do is show up and start networking.

This is a completely turn-key system, which includes the presenter, curriculum and all the materials.

PROVEN RESULTS



- 22,000 CPAs have attended our events
- Events hosted in 46 states
- Over 13 years
- Average attendance is 35 CPAs per event



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-- Stephen D., Indiana

Toll Free: 888-742-4368 | www.annuityagentsalliance.com

We Recommend:

www.annuity.com/agenttools

If you are not using this "Free" resource you are missing out....did I mention it is free?

There is a ton of info here, it requires no password and it is up to date information.

Annuity.com Insurance Products & Sales Tools



Annuity Search and Comparisons



Term Life Quotes and Comparisons



- ★ Go Paperless
- ★ Sell More; Get Paid Faster
- ★ e-Sign and e-Submit



Forms Search for Life Insurance



Product Information for Life Insurance



Disclaimer:

David Townsend and I own Annuity.com, but we have a lot of marketing friends, friends that you might be better off if you knew them. Joe Rych at Retire Village, Anthony Owen at Annuity Agents Alliance, Sherilyn Orr at Infofuel, Kevin and Allison at FinAuction, Tom Bradley at First Annuity....and many more.

My opinion and/or numerous sources compiled by me are used in preparing Open MIC.

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More Legal Stuff...

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your particular situation. No communication by me to you should be deemed as personalized advice.

And, although all of the articles have been selected for their content, however in the interests of balanced reporting we often publish articles we may not agree with, the publishing of such articles within Open MIC notes does NOT constitute a recommendation of the products or services mentioned or advertised within those articles. Boise State did play in the Fiesta Bowl and end 12-2...another fabulous year.

Did you know that since 2000, Boise State is 92-4 at home? In the past 10 years, Boise State is the winningest football team in division 1. 115 wins.

We make no compensation for the publishing (or hosting) of Open MIC Notes.....in fact it costs us for the phone "call in" system...oh well...

Also, our daughter Annie made it home safe from 6 months in South America, ready to start the next chapter of her life, in St. Louis working for Nordstrom's.